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A leading furniture company in Riyadh / KSA is seeking to recruit:

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SHOW ROOMS MANAGERS & CORPRATE SALES TEAM	:
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Job Description

• Deliver presentations of products at customer sites and at conferences and exhibitions
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• Insure the achievement of sales team annual sales targets

• Maintain company's contact management database with accurate, up-to-date contact and activity deta
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• Respond to sales requirements from existing and potential customers

• Maintain contact with existing and potential customers to promote sales and deliver detailed account p

• Ensure effective internal communications both within the Sales, Customer Support and Marketing team

• Motivate all staff to share pertinent information about the market to facilitate the ease of recording, retrie

• Understand the market in which the company operates and how the company's products and services

• Ensure that company has an in depth understanding of the users of company products and their ongoing

Qualifications:

• 3+ years related sales experience in similar industries.

• A degree or equivalent in Business Administration, Sales and Marketing.

• Excellent computer skills and proficient in excel, word, outlook, and access

• Good communication, customer service and writing skills.

• Able to communicate complex technical issues, with good presentation skills.

• Excellent organization, communication and problem solving skills

• Self-motivated and adaptable to be able to work with minimal supervision

• Good interpersonal skills

Only qualified candidates are required to send their CVs to Email

edu@targetjo.com

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