

JOB VACANCY	فرص عمل
	A leading retail company in Riyadh is seeking to recruit :
	Area sales Manager
	Reports regional sales Manager
	Planning and organization:
	Plan and manage the business area according to an agreed market development strategy.
	Plan and prioritise personal sales activities, surveys and customer/prospect contact towards achieving agreed business

Aims, including costs & sales - especially managing personal time and productivity:

Develop business within the territory:

Maintain and develop existing and new customers through appropriate propositions and sales methods, to optimise quality of service, business growth, and customer satisfaction.

Respond to qualify and follow up sales enquiries by post, email, telephone, and personal visits within the specified time period.

activities to agreed budgets and timescales, and integrate personal sales efforts with other organised marketing activities, eg., promotions, advertising, exhibitions and other marketing techniques.

Provide monthly /quarterly sales forecasts.

Carry out surveys and create well specified quotations.

Company development, communications & information (main keys responsibility:

ports and information.	1.	1.
business development	2.	2.
the Company Manual.	3.	3.
ed their store budget.	4.	4.
ieve foodservice goals.	5.	5.
margins below expected	6.	6.
olve issues on the spot.	7.	7.
re management team.	8.	8.
onal financial results.	9.	9.
ecessary modifications.	10.	10.
ified Store Managers.	11.	11.
o excessive turnover.	12.	12.
cies and procedures.	13.	13.
targets are achieved.	14.	14.
y decisions are made.	15.	15.
ed to deliver results.	16.	16.
ormance evaluations.	17.	17.
Corporate meetings.	18.	18.
erformance reviews.	19.	19.
s of the organization.	20.	20.
properly maintained.	21.	21.
by direct supervisor.	22.	22.

To apply this job please sent your CV at:

edu@target

jo.com

subject

كما يرجى كتابة مسمى الوظيفة فى خانة " "

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TARGETJO

معتمدون لاندخاز جميع التأشيرات الواردة الى قنصلية المملكة العربية السعودية

ادعوا اصدقائك للاشتراك معنا لتصل جميع اعلانات التوظيف الى بريدكم الالكتروني مباشرة