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*JOB VACANCY*

**A leading retail company in Riyadh is seeking to recruit :**

**Area sales Manager**

**Reports regional sales Manager**

Planning and organization:

Plan and manage the business area according to an agreed market development strategy.

Plan and prioritise personal sales activities, surveys and customer/prospect contact towards achieving a

Aims, including costs & sales - especially managing personal time and productivity:

Develop business within the territory:

Maintain and develop existing and new customers through appropriate propositions and sales methods,

Respond to qualify and follow up sales enquiries by post, email, telephone, and personal visits within the

Plan/carry out/support local marketing activities to agreed budgets and timescales, and integrate person

Provide monthly /quarterly sales forecasts.

Carry out surveys and create well specified quotations.

Company development, communications & information (main keys responsibility:

- |     |     |           |
|-----|-----|-----------|
| 1.  | 1.  | Monitor a |
| 2.  | 2.  | Attend an |
| 3.  | 3.  | Use comp  |
| 4.  | 4.  | Coaches   |
| 5.  | 5.  | Coaches   |
| 6.  | 6.  | Ensures t |
| 7.  | 7.  | Focus on  |
| 8.  | 8.  | Sets high |
| 9.  | 9.  | Sets goal |
| 10. | 10. | Monitors  |
| 11. | 11. | Execute   |
| 12. | 12. | Anticipa  |
| 13. | 13. | Conduc    |
| 14. | 14. | Ensure    |
| 15. | 15. | Encoura   |
| 16. | 16. | Ensure    |
| 17. | 17. | Regular   |
| 18. | 18. | Conduc    |
| 19. | 19. | Ensures   |
| 20. | 20. | Effective |
| 21. | 21. | Ensure    |
| 22. | 22. | Comply    |

To apply this job please sent your CV at:

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and writ "sales manager / retail" in the subject

"

subject

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