معتمدون لانجاز تأشيرات العمل وتصديق الشهادات لقنصلية المملكة العربية السعودية

JOB VACANCY

EMC Presales Engineer

Description

alented Senior System Engineer (SE) to work directly with our Resellers Sales Reps to drive solid relationships and grow business. The SE will be responsible for all pre-sales technical activities.

Responsibilities

· Present and design EMC's storage, Backup/Recovery and Disaster Recovery solution to customers.

· Understand the customer's high-level business challenges and match EMC's solutions to solve these business and technical requirements.

· Provide technical pre-sales support for the reseller's direct sales team.

· Proactively seek out new sales opportunities by developing new technical relationships within our Resellers.

· Documentation of client feature requests and issues.

· Drive the design of customer oriented EMC solutions.

· Build long-term business relationships and become a trusted advisor within your Resellers and their customers.

Qualifications

Requirements

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- Operating Systems (Windows Server & Linux Server)

- Server Virtualization Solutions (VMware, Citrix or Microsoft)

- X86 hardware (Servers, Blades)

- Storage Area Networks (iSCSI, Fiber Channel or NAS)

- Applications like Microsoft Exchange, SharePoint…

- Databases (Oracle & SQL)

-Business Continuity/High Availability.

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EMC Implementation Engineer.

Responsibilities

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Requirements & Qualifications:

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TARGETJO

ادعوا اصدقائك للاشتراك معنا لتصل جميع اعلانات التوظيف الى بريدكم الالكترونى مباشرة

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