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*JOB VACANCY*

## **EMC Presales Engineer**

### **Description**

, We consider our Partners and resellers crucial to our sustained growth. We are looking for a talented S

### **Responsibilities**

- Present and design EMC's storage, Backup/Recovery and Disaster Recovery solution to customers.

- Understand the customer's high-level business challenges and match EMC's solutions to solve these b
- Provide technical pre-sales support for the reseller's direct sales team.
- Proactively seek out new sales opportunities by developing new technical relationships within our Rese
- Documentation of client feature requests and issues.
- Drive the design of customer oriented EMC solutions.
- Build long-term business relationships and become a trusted advisor within your Resellers and their cu

## Qualifications

## Requirements

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- Operating Systems (Windows Server & Linux Server)

- Server Virtualization Solutions (VMware, Citrix or Microsoft)

- X86 hardware (Servers, Blades)

- Storage Area Networks (iSCSI, Fiber Channel or NAS)

- Applications like Microsoft Exchange, SharePoint...

- Databases (Oracle & SQL)

-Business Continuity/High Availability.

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## **EMC Implementation Engineer.**

### Responsibilities

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## Requirements & Qualifications:

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