### 

JOB

VACANCY

## A leading contracting company In KSA MECHANICAL SALES ENGINEERS

A trading enterprise in water management field covering product lines such as pipes, fittings, valves, pur

Seeking individuals with a degree in Mechanical Engineering having5 -10

The selected applicants will be based in Riyadh Saudi Arabia. The job responsibilities include but not lim

- Generating and qualifying sales leads using direct sales techniques including visiting, telemarketin
- Responding to sales inquiries promptly and developing leads into sales opportunities.
- Maintaining records of all sales calls including visit reports.
- Identifying and developing new business opportunities in line with company's strategies and goals.
- Making appointments and visits both in designated areas and outside designated areas
- Activity requires five days in the field for face-to-face meetings and one administrative day per wee

#### **Requirements:**

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firms /Contracto
ls.

- Fluency in spoken and written English and & excellent communication and presentation skills.
- Proficient in MS Word, Excel and, PowerPoint.
- Willingness to discover and develop.
- Friendly, polite, positive attitude exhibiting good behavior and conduct.
- Able to Travel within the country and throughout the GCC when required.
- Manage multiple concurrent tasks.
- Holder of a valid driving license in his current country of residence.
- Ability to motivate and energize fellow team members.
- Will be judged and compensated according to results.
- Ability to tackle diverse customer base.
- Ability to communicate effectively with excellent written and oral skills.
- Establish and maintain cooperative working relationships.

### Please send your CV to

### eng@targetjo.com

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