

معتمدون لانداز تأشيرات العمل وتصديق الشهادات لقنصلية المملكة العربية السعودية

VACANCY	JOB
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يرجى المابلغ بانك قرأت الماعلان عن طريق موقع شركة المهدف للتوظيف

KSA	A leading Company in
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Estimation engineer

seeking a suitably qualified (k pre-sale for the below fields
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Active network	-
Passive Network	-
IPTV	-
IPTEL	-
CCTV system	-
Access Control system	-
Public address system	-
Fire alarm system	-
BMS	-
VMS	-
UPS	-
Master Clock	-
GRMS	-
Smart Home (KNX)	-
AV System	-
Nurse Call	-
Parking systems	-
Gates	-
Infant protection	-
X-rays & Walk Thru	-

long-term relationships with the vendors and partners. This is a hands-on role which will encompass account development, sales skills, products expertise (in selling) and sales target achievement.

Responsibilities:

Provide technical sales support and application design of Low Current & Security Systems, services & ICT solutions and support sales representatives in the field or meeting.	-
Design and prepare bill of quantities for comprehensive Low Current & Security Systems for residential business, commercial & industrial clients, etc.	-
Provide expert level technical design and assistance to sales team/presales team in the field of Low Current & Security Systems.	-
Plan, design &/or engineer Low Current & Security Systems.	-
Provide guidance, direction and assistance in the resolution of customer issues, presales team and sales team.	-
Contribute to Requests for Pricing (RFP's) and Requests for Information (RFT's) responses.	-
Build, maintain and enhance customer relationships as applicable.	-
Ensure complete customer satisfaction which should result from proficient design and honest commitment.	-
Check design compatibility/fitness of proposal for Low Current & Security Systems, BMS, Audio-visual and ICT solutions	-
Preparing Technical submittals for projects designed and support if required in team members technical submittals	-
Sustain positive team work environment when required	-
Site surveys are conducted by project/Engineering department but if attendance is required same must be guaranteed	-
Contact vendor and manufacturer and follow up on requested quotes and designs.	-
Fully responsible on Bill of quantity and proposals prepared.	-
Master technically the company product and offering	-
Maintain updated sales technique, and reporting to the Sales Manager.	-
Assess client's needs and resources and recommend the appropriate goods, system or services.	-
Provide input into product design where goods or services must be tailored to suit client's needs.	-

Skills

5-10 years of experience Bachelor degree in Electronic Engineering Experience in GCC is a preferred	-
Working knowledge in security and audio-visual, ICT and BMS solutions in KSA is highly desirable	-
Self-motivated, resourceful, and result driven with knowledge of customer relationship management and strong drive to achieve the pre-sales target	-

If you are interested Please send your CV to

0798547372

Edu@targetjo.com

ملاحظة هامة	- جميع الاعلانات - بقس
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مسؤولية اى تحمل دون الاخبارية المواقع من او المعلنة الشركات من تردنا كما ننشرها

(لمتابعة اخر الاعلانات اولما باول يرجى مراجعة موقعنا كل نصف ساعة حيث يتم تحديث الاعلانات وبشكل مستمر كل نصف ساعة)

TARGETJO

ادعوا اصدقائك للاشتراك معنا لتصل جميع اعلانات التوظيف الى بريدكم المالكترونى مباشرة
