

A leading Company in KSA is seeking to recruit the following: Estimation engineer

Thursday, 17 February 2022 14:13

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A leading Company in

KSA

Estimation engineer

seeking a suitably qualified (

Estimation engi

- Active network
- Passive Network
- IPTV
- IPTEL
- CCTV system
- Access Control system
- Public address system
- Fire alarm system
- BMS
- VMS
- UPS
- Master Clock
- GRMS
- Smart Home (KNX)
- AV System
- Nurse Call
- Parking systems
- Gates
- Infant protection
- X-rays & Walk Thru

And build long-term relationships with the vendors and partners. This is a hands-on role which will encourage

Responsibilities:

- Provide technical sales support and application design of Low Current & Security Systems, service
- Design and prepare bill of quantities for comprehensive Low Current & Security Systems for reside
- Provide expert level technical design and assistance to sales team/presales team in the field of Lo
- Plan, design &/or engineer Low Current & Security Systems.
- Provide guidance, direction and assistance in the resolution of customer issues, presales team and
- Contribute to Requests for Pricing (RFP's) and Requests for Information (RFI's) responses.
- Build, maintain and enhance customer relationships as applicable.
- Ensure complete customer satisfaction which should result from proficient design and honest comm
- Check design compatibility/fitness of proposal for Low Current & Security Systems, BMS, Audio-vis
- Preparing Technical submittals for projects designed and support if required in team members tech
- Sustain positive team work environment when required
- Site surveys are conducted by project/Engineering department but if attendance is required same
- Contact vendor and manufacturer and follow up on requested quotes and designs.
- Fully responsible on Bill of quantity and proposals prepared.
- Master technically the company product and offering
- Maintain updated sales technique, and reporting to the Sales Manager.
- Assess client's needs and resources and recommend the appropriate goods, system or services.
- Provide input into product design where goods or services must be tailored to suit client's needs.

Skills

- 5-10 years of experience Bachelor degree in Electronic Engineering Experience in GCC is a prefer
- Working knowledge in security and audio-visual, ICT and BMS solutions in KSA is highly desirable
- Self-motivated, resourceful, and result driven with knowledge of customer relationship management

If you are interested Please send your CV to

0798547372

Edu@targetjo.com

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