

معتمدون لانداز تأشيرات العمل وتصديق الشهادات لقنصلية المملكة العربية السعودية

VACANCY

JOB

يرجى المابلع بانك قرأت الماعلان عن طريق موقع شركة المهدف للتوظيف

A leading company in KSA is seeking to recruit the following:

Business Development and Facilities Operations Manager

Duties and Accountabilities:

Formulate Technical proposal &amp; Commercial offer that correlates to Facilities Management perspective or in accordance to the actual service solicitation from prospect clients/customers.

Set goals and develop plans for business and revenue growth.	-
Excerpt the FM hard contract opportunities through SAP Ariba portal announcement and other procurement platform.	-
Organize and analyze information/data and submit feasibility study formulation and present to the higher management for review.	-
Develop business plan and present when as required by the higher management.	-
Generate RFP with the holistic integration of project outlines and relevant criteria to achieve quality response from the offeror.	-
Formulate Technical proposal & Commercial offer that correlates to Facilities Management perspective or in accordance to the actual service solicitation from prospect clients/customers.	-
Plan and implement new target market initiatives in terms of Facilities Management Spectrum.	-
Enhance the quantitative value of prospective clients to impact the sales pipeline data while attracting new ones.	-
Consistency in the sales pipeline updates to respond in a real time inquiry from the higher management.	-
Liaise with potential clients to establish rapport and arrange meetings.	-
Design the sales pipeline management and present the same during weekly/monthly basis or when as required by the higher management level.	-
Attend conferences, meetings, industry events and impart relevant agenda with Qudrat team.	-
Identify strategic goals in the business team and ensuring they are met.	-
Explore organizations to find new business opportunities.	-
And performs related business development and facilities management through direction from the higher management.	-
Performs related tasks that deemed it is necessary to financial managerial functions	-

Interested candidates send their CVs to

Put the position and the grade in subject field

[Edu@Targetjo.com](mailto:Edu@Targetjo.com)

- جميع الاعلانات - بقس

ملاحظة هامة

ننشرها كما تردنا من الشركات المعلنة او من المواقع الاخبارية دون تحمل اى مسؤولية

(لمتابعة اخر الاعلانات ولما باول يرجى مراجعة موقعنا كل نصف ساعة حيث يتم تحديث الاعلانات وبشكل مستمر كل نصف ساعة)

TARGETJO

ادعوا اصدقائك للاشتراك معنا لتصل جميع اعلانات التوظيف الى بريدكم الالكتروني مباشرة